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## **COMPANY PROFILE**



### **BOARD OF DIRECTORS**

Mr. Muhammad Tousif Paracha Mr. Mian Nazir Ahmed Paracha Mr. Faisal Aftab Nabi Mrs. Tabassum Tousif Paracha Mr. Shaffi Uddin Paracha Mr. Muhammad Niaz Paracha Mr. Sana Ullah Khan Ghory Chairman CEO



### **AUDIT COMMITTEE**

Mr. Faisal Aftab Nabi
Mr. Muhammad Tousif Paracha
Mr. Muhammad Niaz Paracha
Member

### HR & REMUNIRATION COMMITTEE

Mr. Sana Ullah Khan Ghory Mr. Muhammad Tousif Paracha Mr. Mian Nazir Ahmed Paracha Chairman Member Member



### **COMPANY SECRETARY**

Mr. Shams Ul Islam, ACA



### **BANKERS**

The Bank of Punjab
Bank Al Falah Limited
Al Baraka Bank (Pakistan) Limited
Faysal Bank Limited
Meezan Bank Limited
National Bank of Pakistan
United Bank Limited
BankIslami Pakistan Limited
JS Bank Limited
MCB Bank Limited



### **AUDITORS**

PKF F.R.A.N.T.S. Chartered Accountants

### **LEGAL ADVISOR**

Masood Khan Ghory (Advocate & Legal Consultant)



### ■ REGISTERED OFFICE

Plot no. 8, Sector M, H.I.T.E., Hub, District Lasbella, Balochistan. Tel: 0853 - 363657

### **HEAD OFFICE**

Pace Tower, 1st Floor, 27-H, College Road, Gullberg - II, Lahore. Tel: 042 35253514 Web: www.balochistanglass.com Email:info@balochistanglass.com

### **KARACHI OFFICE**

B 68/2, Ghulshan -e- Faysal, Corner of Street # 13, Block # 7 Bath Island Clfiton, Karachi.

### **FACTORIES**

### UNIT-I

Plot no. 8, Sector M, H.I.T.E., Hub, District Lasbella, Balochistan.

### **UNIT-II**

29-KM, Sheikhupura Road, Sheikhupura.

### UNIT-III

12-KM, Sheikhupura Road, Kot Abdul Malik,Lahore.

### SHARE REGISTRAR

Corplink (Pvt.) Limited Wings Arcade, 1-K, Commercial, Model Town, Lahore

# **DIRECTORS' REVIEW**

The Directors of your company are pleased to present the financial performance and affairs of your Company for the nine months and quarter period ended March 31, 2020.

### **COMPANY PERFORMANCE**

Analysis of key operating results for the current periods in comparison with the previous periods is given below:

	For The Nine Months Ended March 31,		For The Qu Marc	arter Ended h 31,	
	2020 2019 2020 20 Rupees in thousands				
Sales - Net	1,265,851	787,449	339,462	352,139	
Gross (Loss)	(75,203)	(90,495)	(52,529)	(29,041)	
Operating (Loss)	(157,221)	(33,372)	(69,568)	(51,862)	
Depreciation for the period	106,107	112,413	33,711	36,412	
(Loss) before Tax	(242,949)	(92,499)	(99,330)	(76,052)	
(Loss) after Tax	(257,735)	(87,944)	(103,027)	(74,533)	
Basic and diluted (Loss)/ Earnings per share	(0.99)	(0.34)	(0.40)	(0.29)	

Net sale revenue of the company has increased by 60.75% during this period in comparison with the corresponding period because of continued production of tableware glass products at Unit – III and contribution of pharmaceutical glass products manufactured at Unit – I.

The production results of tableware glass products at Unit – III (Kot Abdul Malik Lahore) remained better in terms of product quality, net efficiency, and smooth operations and also achieved better market response that contributed in the net revenue of the company during the period. This is considerable to note that this Unit remained operative with one furnace having half of the total capacity of the Plant during this period. Unfortunately the outbreak of Coronavirus has damaged the economy of the country and worldwide badly, that also affected our targeted sales revenue due to country wide lock-downs in the last month of the period under review. In addition to this, increasing trend of energy cost (Sui gas and Furnace oil) during the period squeezed the profit margins in tableware glass segments. However the management is still confident to continue the expansion plan for this Unit by refurbishing the second furnace having double of the existing capacity to produce tableware glass products, which would also reduce the impact of fixed cost and help to get better results based on the desirable market conditions.

As the production at Unit – I (Hub) is suspended since the month of November 2019 with the strategic management decisions due to higher sui-gas rates in south region, worst price competition in the market causing lower margins and few machinery related issues. However the stock in-hand was sufficient to overcome the existing demand of the pharmaceutical customers during the period. Furthermore the management is optimistic to resume the production and working to plan and implement the necessary improvements in technical areas including furnace and machinery efficiencies.

In the subsequent period, the Company has also applied to the financial institutions to avail the facility of deferment in loan repayments and as per the financial relief announced by State Bank of Pakistan which may provide the sufficient breathing space in the liquidity position of the company. In addition to this management expects that the decrease in interest rate and fuel prices would improve the financial results of the company in coming periods. Further the sponsoring directors and associates have also shown their continued commitment to support the Company's operations.

The Board of Directors appreciates the assistance and co-operation extended by our banks and other financial institutions. The Board recognizes and value dedication and commitment demonstrated by all the employees and contractors of the Company as well as support & cooperation extended by our distributors, dealers, suppliers and other stakeholders of the company.

We are highly confident that up gradation of the production facilities and consistent management efforts will result into increased market share which would definitely help the Company achieving more desirable market results in future.

For and on behalf of Board of Directors

MIAN NAZIR AHMED PARACHA Chief Executive Officer

Lahore: April 30, 2020

# ڈائر یکٹرز کی رپورٹ

آپ کی کمپنی کے ڈائر کیٹرز 31 مارچ 2020ء کے ختم ہونے والے و ماہ اور سہد ماہی کے لیے عبوری مالیاتی کارکردگی اور امور کی پورٹ بخوشی پیش کرتے ہیں۔

سمپیٹی کی کا رکردگی پچھے ادوار کے مقابلے میں موجودہ دور کے کلیدی آپریشنل نتائج کا مختصر مواز نہ ملاحظہ کیجئے۔

	سهه ما بی نتار		نوماه کے نتائج	
	31ارچ		31رچ	
2019	2020	2019	2020	
	()	(روپے ہزاروں میں		
352,139	339,462	787,449	1,265,851	خالص سيل
(29,041)	(52,529)	(90,495)	(75,203)	گراس خصارا
(51,862)	(69,568)	(33,372)	(157,221)	فرسودگی موجوده مدت میں
36,412	33,711	112,413	106,107	آ پریشنل خصارا
(76,052)	(99,330)	(92,499)	(242,949)	خصارا قبل اذكيكس
(74,533)	(103,027)	(87,944)	(257,735)	خصارا بعدازنيس
(0.29)	(0.40)	(0.34)	(0.99)	ببيك اورڈا يئلو ٹڈ خصارا فی شیئر

کیمنی کی خالص فروخت آلدنی میں %60.75 کا اضافہ ہوا ہے جو کہ بین الا میں ٹیبل و ئیری مصنوعات کی مسلسل پیداوار اور بین المیں تیار کردہ دواسازی کے لیے استعال ہونے والی شخشے کی مصنوعات کی فروخت کی وجہ سے ہے بین اللہ کی اللہ ہور) میں ٹیبل و ئیر کے پیداواری تنائج ،مصنوعات کے معیار اور ہموار کا رکردگی کے فاظ سے بہتر رہے ہیں اور بہتر طریقے سے مارکیٹ کی توجہ حاصل کی ہے اور خالص آلدنی میں اضافہ ہوا۔ بیام بھی قابلی فور ہے کہ اس عرصے کے دوران مید بین نے ایک فرنس کے ساتھ کا رکردگی دکھار ہاہے۔ جو کہ بیانٹ کی پیداوری صلاحیت کا نصف حصہ ہے۔ بدھتمتی سے کارونا وائر س کے پھیلنے سے کھی اور دنیا بھر کی معیشت کو کری طرح نقصان پہنچا ہے۔ جس نے ہماری ٹارگٹہ میل کو بھی متاثر کیا ہے جو کہ اس عرصے کے آخری مہینے میں پورے ملک میں جاری لاک ڈاؤن کی وجہ سے ہے۔ اس کے علاوہ تو انائی کی لاگت کے بڑھتے ہوئے دبھان (سوئی گیس اور فرنس آئل) نے اس عرصے کے دوران شیس کہ مصنوعات کی مناقع کے بڑے جھے کہ خور سے منافع کے بڑے جھے کہ کو دری کی مصنوعات کی ما نگ اور جب ملک میں لاک ڈاؤن کی صورتحال کا خاتمہ ہوگا تو ٹیبل و ئیر کی مصنوعات کی ما نگ اور جب ملک میں لاک ڈاؤن کی صورتحال کا خاتمہ ہوگا تو ٹیبل و ئیر کی مصنوعات کی ما نگ اور جب ملک میں لاک ڈاؤن کی صورتحال کا خاتمہ ہوگا تو ٹیبل و ئیر کی مصنوعات کی ما نگ اور جب ملک میں طور گ

نومبر 2019ء سے یونٹ ا(حب) میں پیداداری عمل انتظامیہ کے فیصلے پرورک معطل کردیا گیا جو کہ جنوبی خطے میں سوئی گیس کی بڑھتی قیت اور مارکیٹ میں قیتوں کے بدترین مقابلے کی وجہ سے کم مارجن اور مشینری کے متعلق چندامور کی وجہ سے ہوا۔ تا ہم اس مدت کے دوران دواسازی کے صارفین کی موجودہ ما نگ پرقابو پانے کے لیے ہمارے پاس کافی اسٹاک تھا۔ مزید برآس انتظامیہ اس یونٹ کوئٹیکی بنیادوں پر بہتر کر کے (مشینری) دورفرنٹس) دوبارہ پیداوار شروع کرنے کے لیے پڑام پیدے۔ اس کے بعد کی مدت میں کمپنی نے مالیاتی اداروں کو قرضوں کی ادائیگی میں تاخیر کی سہولت حاصل کرنے کے لیے بھی درخواست دی ہے اورسٹیٹ بینک آف پاکستان کے اعلان کر دہ مالی امداد کے مطابق مالی امداد کمپنی کو کہتر مطابق مالی امداد کمپنی کو کہتر کرنے میں گئے کہ کہتر کا کہ میں کمپنی کے مالیاتی نتائج کو کہتر کرنے میں آنے والے دور میں مدکرے گی۔ فذکورہ ہالا کے علاوہ کمپنی کے سیانسر ڈائیر کیٹرز اور ساتھیوں نے کمپنی کی حمایت جاری رکھنے کا بیادہ کیا ہے۔

بورڈآفڈائر کیٹرزنے ہمارے بیکوں اوردیگر مالیاتی اداروں کی فراہم کردہ امداداور تعاون کوسراہاہے۔ بورڈ کمپنی کے تمام ملاز مین اور مسیکیداروں کے ساتھ ساتھ ڈیلرز، سپلائرز اور کمپنی کے دیگر سنیک ہولڈرز کی طرف سے کمپنی کے ساتھ وابستگی اور گن کی قدر کرتا ہے۔

ہم پُراعتاد ہیں کہ پیداوری ہولیات کی اپ گریڈیشن اورا نظامیہ کی سلسل کوششوں کے نتیجے میں ماکیٹ کے شیئر میں اضافہ ہوگا۔ جس سے بیٹین طور پرمتلقبل میں بہتر طور پرمطلوبہ نتائج حاصل کرنے میں مدد ملے گی۔

بورڈ آف ڈایئر کیٹرزی جانب سے

North

مياں نذيراحد پراچه چيف انگزيکڻيو لامور 30 اپريل 2020ء

# CONDENSED INTERIM FINANCIAL INFORMATION

### CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

AS AT MARCH 31, 2020	N	Un-Audited March 31, 2020	Audited June 30, 2019
TO LIMIT A N. D. LALDY WILLS	Note	(Rupees in	JUUS)
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorized share capital	-	2,666,000	2,666,000
Issued, subscribed and paid-up share capital		2,616,000	2,616,000
Discount on shares		(514,800)	(514,800)
		2,101,200	2,101,200
Capital reserve Revaluation surplus on property, plant and equipment - net of deferred ta Revenue reserve	ax	619,491	629,597
Accumulated loss		(5,573,265)	(5,325,636)
	-	(2,852,574)	(2,594,839)
Subordinated loans - unsecured	5	3,635,082	3,635,082
Director's loan - unsecured	6	323,435	313,080
		1,105,943	1,353,323
NON-CURRENT LIABILITIES Long term loans - secured	7	7,746	35,130
Deferred liabilities	8	69,165	70,090
	-	76,911	105,220
CURRENT LIABILITIES	[	740.444	040.000
Trade and other payables Unclaimed dividend		$749,141 \begin{vmatrix} 164 \end{vmatrix}$	810,328 164
Markup accrued	_	97,693	107,907
Short term borrowings Current maturity of non current liabilities	9 10	704,745 63,088	684,727 83,131
current maturity of non-current nabilities	10		
		1,614,831	1,686,257
CONTINGENCIES AND COMMITMENTS	11		
TOTAL EQUITY AND LIABILITIES	_	2,797,685	3,144,800
ASSETS	-		
NON-CURRENT ASSETS Property, plant and equipment	12	1,927,924	1,989,838
Long term investment	13	125,631	125,631
		2,053,555	2,115,469
CURRENT ASSETS	г		
Stores, spare parts and loose tools		131,651	137,909
Stock in trade Trade debts		$   \begin{array}{c c}     314,616 \\     182,353   \end{array} $	495,183 216,308
Loans and advances		41,832	39,970
Trade deposits, prepayments and other receivable		7,082	71,257
Taxes recoverable Cash and bank balances		43,424 23,172	58,971 9,733
Cash and Sain Balances	l	744,130	1,029,331
TOTAL ASSETS	-	<u> </u>	
TOTAL ASSETS	:	2,797,685	3,144,800

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE OFFICER

M. m. m. Taracha

CHIEF FINANCIAL OFFICER

DIRECTOR

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BALOCHISTAN GLASS LIMITED

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2020

		Nine Months Ended March 31,		Ended 131,
	2020 (Rupee	2019 es in 000s)	2020 (Rupees i	2019 n 000s)
Sales - net	1,265,851	787,449	339,462	352,139
Cost of sales	(1,341,054)	(877,944)	(391,991	(381,180)
Gross loss	(75,203)	(90,495)	(52,529)	(29,041)
Administrative and selling expenses	(83,280)	(63,395)	(17,245)	(22,821)
Other income	1,262	120,518	206	-
Operating loss	(157,221)	(33,372)	(69,568)	(51,862)
Finance cost	(85,728)	(59,127)	(29,762)	(24,190)
Loss before taxation	(242,949)	(92,499)	(99,330)	(76,052)
Taxation - Current - Deferred	(14,494) (292)	4,555	(5,073) 1,376	1,519
	(14,786)	4,555	(3,697)	1,519
Loss after taxation	(257,735)	(87,944)	(103,027)	(74,533)
Loss per share - basic and diluted (Rs.)	(0.99)	(0.34)	(0.40)	(0.29)

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

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# CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2020

		Nine Months Ended March 31,		Ended 31,
	2020			2019
	(кирее:	(Rupees in 000s)		n 000s)
Loss after taxation	(257,735)	(87,944)	(103,027)	(74,533)
Other comprehensive income	-	-	-	-
Total comprehensive loss for the period	(257,735)	(87,944)	(103,027)	(74,533)

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2020

			Capital reserve	Revenue reserve	
	Issued, subscribed and paid-up share capital	Discount on shares	Revaluation surplus on property, plant and equipment	Accumulated Loss	Total Equity
			(Rupees in 000s)		
Balance as on July 01, 2018	2,616,000	(514,800)	644,465	(5,204,881)	(2,459,216)
Incremental depreciation arising due to revaluation surplus on property, plant and equipment (net of deferred tax)	-	-	(11,151)	11,151	-
Total comprehensive loss for the period Loss after taxation for the period Other comprehensive income for the period		- -	- -	(87,944)	(87,944)
	-	-	(11,151)	(76,793)	(87,944)
Balance as on March 31, 2019 (Un-audited)	2,616,000	(514,800)	633,314	(5,281,674)	(2,547,160)
Balance as on July 01, 2019	2,616,000	(514,800)	629,597	(5,325,636)	(2,594,839)
Incremental depreciation arising due to revaluation surplus on property, plant and equipment (net of deferred tax)	-	-	(10,106)	10,106	-
Total comprehensive loss for the period Loss after taxation for the period Other comprehensive income for the period		- -	-	(257,735)	(257,735)
	-	-	(10,106)	(247,629)	(257,735)
Balance as on March 31, 2020 (Un-audited)	2,616,000	(514,800)	619,491	(5,573,265)	(2,852,574)

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF FINANCIAL OFFICER

### CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2020

Net cash outflow from operating activities

CASH FLOW FROM INVESTING ACTIVITIES

Proceeds from disposal of operating fixed assets

Fixed capital expenditure

Note (Rupees in 000s) CASH FLOW FROM OPERATING ACTIVITIES Loss before taxation (242,949)(92,499)Adjustments for non-cash charges and other items: 12.1 112,413 106,107 Depreciation Liability reversed / written back on settlement with financial institutions (120,518)Gain on disposal of operating fixed assets (1,056)Exchange gain on foreign transactions (206)85,728 59.127 Finance cost Operating loss before working capital changes (52,376)(41,477)Working capital changes (Increase) / Decrease in current assets Stores, spare parts and loose tools (31,434)6,257 180,567 Stock in trade (210,628)Trade debts 34,161 (81,396)Loans and advances (1.862)2,597 Trade deposits, prepayments and other receivables 64,175 (7,628)Increase / (Decrease) in current liabilities (47,984)101,000 Trade and other payables 235,314 (227,489)Cash generated from / (used in) operations 182,938 (268,966)Payments for: **Finance** cost (95,942)(102, 421)(12,149)**Taxes** (8,382)(1,217)(210)Gratuity

Net cash outflow from investing activities В (43, 137)(58,474)CASH FLOW FROM FINANCING ACTIVITIES Director's loan - net 273,938 10,355 Long term loans - net (47,427)(121, 326)Lease liabilities paid (23,438)Short term borrowings - net 20,018 332,312  $\mathbf{C}$ Net cash inflow from financing activities (17,054)461,486

Α

73,630

(44,297)

1,160

Net increase in cash and cash equivalentsA+B+C13,43923,033Cash and cash equivalents at 1st July9,7334,829Cash and cash equivalents at 31st March23,17227,862

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

m.m. Paracha

Nine Months Period March 31,

2019

(379,979)

(58,474)

2020

DIRECTOR

# NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATMENTS (UN-AUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2020

### 1 STATUS AND NATURE OF BUSINESS

Balochistan Glass Limited (the Company) was incorporated in Pakistan as a public limited company in 1980 under the repealed Companies Act, 1913 (now the Companies Act, 2017). Its shares are listed on the Pakistan Stock Exchange. It is engaged in manufacturing and sale of container glass, pharmaceutical glass bottles, tableware glass products and plastic shells.

The registered office of the Company is situated at Plot no. 8, Block - M, Hub Industrial Trading Estate, District Lasbella, Hub, Balochistan whereas head office of the Company is situated at Pace Tower, 1st floor, 27-H, College Road, Gulberg II, Lahore.

### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

### Statement of compliance (continued)

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issues under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements are being presented and submitted to the shareholders as required by the Listing Regulations of the Pakistan Stock Exchange and section 237 of the Companies Act, 2017. These condensed interim financial statements do not include all the information required for the complete set of financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2019. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual audited financial statements.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial statements are consistent with those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2019.

- 3.1 Change in accounting standards, interpretations and amendments to published approved accounting and reporting standards
- (a) New standards, amendments and interpretation to published approved accounting and reporting standards which are effective during the nine months period ended March 31, 2020.

There are certain amendments and an interpretation to approved accounting and reporting standards which became effective for the current period and are stated below:

- IAS 12 Income Taxes (Amendments)
- IAS 19 Plan Amendment, Curtailment or Settlement (Amendments)
- IAS 23 Borrowing Costs (Amendments)
- IAS 28 Investment in Associates and Joint Ventures (Amendments)
- IFRS 3 Business combinations (Amendments)
- IFRS 9 Financial Instruments (Amendments)
- IFRS 11 Joint Arrangements (Amendments)
- IFRS 16 Leases
- IFRIC 23 Uncertainty over Income Tax Treatments

The adoption of above standards, interpretations and improvement to standards did not have any material effect on the condensed interim financial statements of the Company, except for the changes related to adoption of IFRS 16 'Leases' as explained below:

### IFRS-16 'Leases'

IFRS 16 affect primarily the accounting by lessees and results in the recognition of almost all leases on statement of financial position. The standard removes the distinction between operating and financing leases and requires recognition of an asset (the right to use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

### IFRS-16 'Leases' (continued)

On initial application, the Company has elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets'). Accordingly, initial application of IFRS 16 did not have any significant impact on these condensed interim financial statements.

(b) New standards and amendments to published approved accounting and reporting standards that are not yet effective

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the company's accounting periods beginning on or after July 1, 2020 and have not been early adopted by the Company. However, these will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

### 4 SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

Significant accounting estimates and judgments made by management in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2019.

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2019.

			Un-Audited March 31, 2020	Audited June 30, 2019	
		Note	(Rupees in the	ousands)	
5	SUBORDINATED LOANS - Unsecured				
	Subordinated loans from directors and their associate Subordinated loans	5.1	482,080 3,153,002	482,080 3,153,002	
			3,635,082	3,635,082	
5.1	Subordinated loans				
	- Muhammad Tousif Paracha - Director - Long term loan - Deferred mark-up	5.2 5.3	1,795,545 1,024,821 2,820,366	1,793,045 1,024,821 2,817,866	
	- Shaffi Uddin Paracha - Director - Long term Ioan - Mian Nazir Ahmed Paracha - Director - Long term Ioan	5.2 5.2	94,899 100,001	94,899 102,501	
	- Other associate - Long term loan - Deferred mark-up	5.2 5.3	104,670 33,066	104,670 33,066	
			137,736	137,736	
		5.4	3,153,002	3,153,002	

- 5.2 These represent the long term loans provided by the director's associate which were previously classified as long term loans under the mark up arrangement. Pursuant to the arrangements between the Company and the directors and their associate, these have become interest free and payable at the discretion of the Company. Therefore, these loans are not measured at amortized cost as per requirements of applicable financial reporting standards, rather these are treated as equity in accordance with the Technical Release -32 ("Accounting Director' Loan") issued by the Institute of Chartered Accountants of Pakistan.
- 5.3 These represent the amount of mark up charged, on long term loans from directors and their associate, which was previously classified as deferred mark up in previous years. Pursuant to the arrangement between the Company and the directors and their associate, no mark up is to be charged on the loans from July 1, 2017 and outstanding balances of mark up have become payable at the discretion of the Company.
- 5.4 During the previous financial years, the Company obtained a running finance facility from Bank of Punjab (BOP) to meet its working capital requirements, under the condition that these loans which existed at the time of disbursement of the said facility would be fully subordinated till repayment of the loan to the bank.

			Un-Audited March 31, 2020	Audited June 30, 2019
		Note	(Rupees in th	ousands)
6	DIRECTOR'S LOAN - Unsecured			
	Long term loan from the Director	6.1	323,435	313,080

6.1 The Company has obtained the above loan from Mr. Muhammad Tausif Paracha (Director) to meet its capital and operational requirements. The loan is interest free and payable at the discretion of the Company, accordingly, the said loan is not measured at amortized cost as per requirements of applicable financial reporting standards, rather treated as equity in accordance with the Technical Release -32 ("Accounting Director' Loan") issued by the ICAP.

### 7 LONG TERM LOANS - Secured

	Banks and financial institutions Less: Current and overdue portion presented under current liabilities		70,834 (63,088)	118,261 (83,131)
			7,746	35,130
8	DEFERRED LIABILITIES			
	Deferred taxation Employees' retirement benefits - gratuity	8.1	58,170 10,995	57,878 12,212
			69,165	70,090

8.1 Deferred tax asset arising due to assessed tax losses has not been recognized as the future taxable profits may not be available against which the said losses will be adjusted.

### 9 SHORT TERM BORROWINGS

From Bank - Bank of Punjab (secured): Short term running finance	9.1	158,764	240,788
From related parties (unsecured): Associated company Directors	9.2 9.3	540,880 5,101	338,525 12,851
		545,981	351,376
Others (unsecured): Temporary bank overdraft	9.4	<u>-</u> _	92,563
	_	704,745	684,727

- 9.1 This carries the mark up at the rate of 3 months KIBOR plus 300 bps per annum to be recovered on quarterly basis. This facility is secured against ranking charge of Rs. 834.000 million over present and future fixed assets, ranking charge of Rs 334.000 million over current assets, pledge of 58.000 million shares of Gharibwal Cement Limited and personal guarantee of the director and subordination of loans as stated in note 5.4.
- 9.2 This represents unsecured loan / short term advance facility obtained from Gharibwal Cement Limited (GCL) to meet the working capital requirements of the Company and carries mark up at 3 months KIBOR + 3.5% p.a. During the interim period, the said facility limit was enhanced from Rs. 350.000 million to Rs. 600.000 million.

At period end, markup payable to GCL amounted to Rs. Nil (June 30, 2019: Rs. 9.031 million) which has been disclosed under markup accrued. This balance also included settlement of payable amount of Rs. 74.533 million (June 30, 2019: Rs. 77.441 million) on account of purchase of stores and spares and Rs. 62.533 million on account of accrued markup.

- 9.3 This represents interest free short term loan obtained from directors of the Company to meet the working capital requirements of the Company.
- 9.4 This represents cheques issued in excess of available bank balance.

			Un-Audited March 31, 2020	Audited June 30, 2019
		Note	(Rupees in the	ousands)
10	CURRENT MATURITY OF NON CURRENT LIABILITIES			
	FBL - Frozen Markup NBP - DF I NBP - DF II (Frozen Markup) AlBaraka - Restructured loan AlBaraka - Restructured loan- overdue		29,320 8,125 4,815 20,828	39,144 8,125 4,815 23,245 7,802
			63,088	83,131

### 11 CONTINGENCIES AND COMMITMENTS

### 11.1 Contingencies

There is no material change in the status of contingencies as disclosed in the annual audited financial statements of the Company for the year ended June 30, 2019.

### 11.2 Commitments

Commitments in respect of letters of credit for import of stores, spare and loose tools amounting to 10.291 million (June 30, 2019: Rs. 2.867 million).

### 12 PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets	12.1	1,900,913	1,962,827
Capital work in progress	12.2	27,011	27,011
	_	1,927,924	1,989,838

	Note	Un-Audited March 31, 2020 (Rupees in th	Audited June 30, 2019 ousands)
12.1 Operating fixed assets			
Opening book value		1,962,827	1,754,401
Add: Additions / capitalization during the period / year at cost Building Plant and machinery Electric and gas installation Furniture and fittings Office equipment Vehicles Moulds		52 30 1,200 43,015	31,004 324,841 3,427 19 596
		44,297	359,887
Less: Disposals during the period / year at book value Vehicles Less: Depreciation charged during the period / year		(104) (106,107)	(151,461)
Closing book value		1,900,913	1,962,827
12.2 Capital work in progress - Movement			
Opening Add: Additions during the period		27,011	345,947 18,032
Less: Transferred to operating fixed assets Adjustment of claim receivable - machinery			(305,970) (30,998)
		-	(336,968)
Closing 1	12.3	27,011	27,011
12.3 Capital work in progress - Breakup			
Plant and machinery		27,011	27,011

### 13 LONG TERM INVESTMENT

This represents investment in Paidar Hong Glass (Private) Limited (an associated company which is a joint venture between the Company and Chinese investors) and has been accounted for under the equity method of accounting.

During the previous years, some of the machinery items have reached the Associated Company's premises, however, the machinery has not been installed yet as the project is stagnant from previous years till period end because of non execution of contractual responsibility by Chinese investors with respect to establishing, running and functioning of project. The management has assessed that impairment on this investment is not required because the estimated recoverable value of machinery is covering the carrying amount of the machinery and majority of the funds are still available in savings bank accounts of the investee company.

The management has also assessed that the expected fair value of the investment does not materially differ from the carrying amount of the investment at period-end and therefore, the Company has not accounted for its share of profit from the associated company. Further, audited financial statements of the associated company is also not available.

### 14 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated companies, directors and key management personnel. Significant related party transactions made during the period are as follows:

	Un-Audited Nine Months Period Ended March 31,	
	2020	2019
	(Rupees in thousan	
Associated Companies		
Gharibwal Cement Limited		
Short term loan received - net	202,355	79,247
Markup charged on short term loan	53,502	25,723
Markup paid / adjusted during the period	62,533	20,227
Rent charged during the period	3,150	3,668
Rent paid / adjusted during the period	3,150	4,649
Pak Hy Oils Limited		
Purchases	-	871
Payment against supplies	-	923
Directors		
Loan received / (paid) - net		
Mr. Tousif Paracha	12,855	273,938
Mian Nazir Ahmed Paracha	(12,500)	10,000
Shaffi Uddin Paracha	$\hat{2},250$	2,851

### 15 INFORMATION ABOUT BUSINESS SEGMENTS

15.1 For management purposes, the activities of the Company are organized into business units based on their products and services and has two reportable operating segments. The glass containers segment mainly relates to production of glass containers and tableware. Plastic shells segment includes production of plastic shells. The analysis for segments is given below:

	March 31, 2020 (Un-audited)		
	Glass Containers	Plastic Shells	Total
	(Rupees in thousands)		ids)
Revenue:			
Sales to external customers	1,493,785	-	1,493,785
Less: Sales tax	(227,934)	-	(227,934)
Net Revenue	1,265,851	-	1,265,851
Cost of goods sold	(1,341,054)	-	(1,341,054)
Admin and selling expenses	(83,280)	-	(83,280)
	(158,483)	_	(158,483)
Other income	1,262	-	1,262
Segment result	(157,221)	_	(157,221)
Financial charges	(85.728)	_	(85,728)
Taxation	(14,786)	-	(14,786)
Loss for the year	(257,735)	-	(257,735)
Other Information:			
Capital expenditure	44,297		
Depreciation	106,107		
Depreciation			

	Marc	March 31, 2019 (Un-audited)		
	Glass Containers	Plastic Shells	Total	
		(Rupees in thousands)		
Revenue:				
Sales to external customers Less: Sales tax	929,986 (142,537)	-	929,980 (142,537	
Net Revenue	787,449		787,44	
Cost of goods sold	(877,944)	-	(877,944	
Admin and selling expenses	(63,395)	-	(63,395	
Other charges	(00,000)	-	(03,330	
	(153,890)	_	(153,890	
Other income	120,518	-	120,51	
Segment result	(33,372)	-	(33,372	
Financial charges	(59,127)	-	(59,127	
Taxation	4,555	-	4,55	
Loss for the year	(87,944)	-	(87,944	
Other Information: Capital expenditure	58,474			
Depreciation	112,413			
		Un-Audited Nine Months Period Ended March 31.		
		2020	2019	
		(Rupees in the	ousands)	
2 GEOGRAPHICAL INFORMATION				
Local sales - net		1,251,108	780,16	
Export sales		14,743	7,28	

### 16 FAIR VALUE ESTIMATION

The carrying values of all financial assets and liabilities reflected in these condensed interim financial statements are a reasonable approximation of their fair values. During the period, there were no significant changes in the business or economic circumstances that affect the fair value of the Company's financial assets and financial liabilities. There was no transfer amongst the levels of fair value hierarchy and any changes in valuation techniques during the period.

The management estimates regarding fair values of financial instruments are same as disclosed in annual audited financial statements of the Company for the year ended June 30, 2019.

### 17 CORRESPONDING FIGURES

Comparative figures have been rearranged and reclassified wherever required to facilitate better comparison while no major reclassification has been made in corresponding figures.

### 18 GENERAL

- 18.1 These condensed interim financial statements are presented in Pakistani Rupees and figures have been rounded off to the nearest thousand Pakistani Rupee, unless otherwise stated.
- 18.2 These condensed interim financial statements are authorized for issue on April 30, 2020 in accordance with the resolution of the Board of Directors of the Company.

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

m.m. Taracha



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